



Key Personal Strengths

Rod Millar P.Eng, PMP

Management Consultant

Rod's strength as a Management Consultant comes from more than 30 years of practical experience in successfully managing very complex, multi stakeholder engagements, and a solid grounding in best practice in managing major project initiatives in the public and private sectors. His areas of practice include Project Management, Project Risk Assessment, Project Oversight and Governance, and Project Strategy.

Project leadership requires two key disciplines: Project Direction, and Project Control.

- Project Direction: Ensuring that the right things are being done, at the right times, by the right people. Making sure that there is continual alignment between the business and quality objectives of the sponsoring organization and what the project team is developing and delivering.
- Project Control: Establishing meaningful plans, budgets, schedules and breakdown of work. Tracking activities and properly investigating any discrepancies. Managing risk, identifying uncertainties, developing mitigation strategies. Clearly communicating what is being done, what has been accomplished, what is yet to be undertaken.

Successful projects always address these two disciplines and keep them in balance. Rod has developed an outstanding capability bring these skills together providing both direction and control to help clients achieve positive outcomes and returns on their project investments.

Well run projects depend on well structured contracts and agreements between the parties involved. Rod has developed excellent negotiation skills based on formal training in interest-based negotiating techniques. Particularly, as often happens, when different organizations, or different groups within an organization, have come together to solve a common problem or develop a shared solution, he has shown the leadership to facilitate:

- A better understanding of the shared goals and objectives
- What each party can expect, and what is expected of them
- How they can work together to meet their expectations and achieve their goals

Rod provides professional services in the following areas:

- Negotiation
- Managing the Procurement Process
- Contract Management
- Project Management
- Risk Assessment
- Facilitation

Work Experience

2006 – Present	Management Consultant	Principal – Novus Consulting Group Ltd.
1986 – 2006	Project Director Director, Business Development Director, Professional Services	Unisys Canada Inc
1970 – 1986	Project Manager	Sperry Canada Inc.
1967 – 1970	Systems Engineer	General Electric Co.

Sector Experience

Clients represent public and private sector organizations in many industries, disciplines and geographic areas including:

- Public Sector - Regulatory Controls and Services
- Taxation, Revenue Management, Payments, Identity Management
- Occupational Health, Safety and Workers' Compensation
- Health and Long Term Care
- Power Utilities
- Banking
- Airlines and Transportation